



## ReNu Medical versus Sterilizer Reprocessors

### ReNu Reprocessing

### Sterilizer Reprocessing

Method	
<ul style="list-style-type: none"> <li>○ <b>100% Green Non-Toxic – Water-Based Process</b></li> </ul>	<ul style="list-style-type: none"> <li>○ <b>Carcinogenic EtO Sterilization</b></li> </ul>
<ul style="list-style-type: none"> <li>○ High Level Disinfection - Pasteurization</li> </ul>	<ul style="list-style-type: none"> <li>○ EtO Chemicals Released into the Air.</li> </ul>
<ul style="list-style-type: none"> <li>○ <b>Appropriate</b> Method for Non-Invasive Devices</li> </ul>	<ul style="list-style-type: none"> <li>○ <b>Not Appropriate</b> Method for Non-Invasive Devices</li> </ul>
<ul style="list-style-type: none"> <li>○ <b>Maximizes</b> The Life &amp; Integrity of Product</li> </ul>	<ul style="list-style-type: none"> <li>○ Breaks Down and Discolors Products</li> </ul>
<ul style="list-style-type: none"> <li>○ Keeps Devices out of the Landfills Longer</li> </ul>	<ul style="list-style-type: none"> <li>○ Devices into the Landfills Sooner</li> </ul>
<ul style="list-style-type: none"> <li>○ All Shipping Boxes and Packaging Materials Are Recyclable</li> </ul>	
Cost Savings	
<ul style="list-style-type: none"> <li>○ <b>Maximized Cost Savings</b></li> </ul>	<ul style="list-style-type: none"> <li>○ <b>Some Savings</b></li> </ul>
<ul style="list-style-type: none"> <li>○ FDA Approved to Reprocess 10 Times*</li> </ul>	<ul style="list-style-type: none"> <li>○ FDA Approved To Reprocess 5 Times*</li> </ul>
<ul style="list-style-type: none"> <li>○ 2 -3 Times Cost Savings</li> </ul>	
<ul style="list-style-type: none"> <li>○ Discard Rate: ~10% (Lowest in Industry)</li> </ul>	<ul style="list-style-type: none"> <li>○ Discard Rate: 30 – 40%</li> </ul>
<ul style="list-style-type: none"> <li>○ Maximized Waste Reduction</li> </ul>	
Tracking	
<ul style="list-style-type: none"> <li>○ <b>Fastest Turn Around Time in Industry</b></li> </ul>	<ul style="list-style-type: none"> <li>○ <b>Inconsistent Turn Around Time</b></li> </ul>
<ul style="list-style-type: none"> <li>○ Return Time: 1-2 Weeks</li> </ul>	<ul style="list-style-type: none"> <li>○ Return Time: Unknown/Varies</li> </ul>
<ul style="list-style-type: none"> <li>○ Bar Code Every Device</li> </ul>	<ul style="list-style-type: none"> <li>○ Sharpie/ Hand Written</li> </ul>
<ul style="list-style-type: none"> <li>○ Identify and Track Every Device by Hospital, Unit, Device, Package, Box and Shipment</li> </ul>	<ul style="list-style-type: none"> <li>○ No Device Identification After Opening Package</li> </ul>
FDA Compliance	
<ul style="list-style-type: none"> <li>○ <b>Recalls: None</b></li> </ul>	<ul style="list-style-type: none"> <li>○ <b>Recalls: Yes</b> Including, Non- Invasive Devices</li> </ul>
<ul style="list-style-type: none"> <li>○ 483 FDA Deficiency Reports: <b>None</b></li> </ul>	<ul style="list-style-type: none"> <li>○ 483 FDA Deficiency Reports: Multiple</li> </ul>
<ul style="list-style-type: none"> <li>○ Quality: Exceeds All Customer Expectation</li> </ul>	<ul style="list-style-type: none"> <li>○ Quality: See Recalls Above</li> </ul>

\* For Compression Devices